

**United Bank for Africa Plc**  
**Audited Results for the Year Ended December 31, 2021**

**UBA DELIVERS N153 BILLION PROFIT, RECORDS 11% BALANCE SHEET GROWTH**

This Earnings Press Release should be read in conjunction with the Audited 2021 Consolidated Financial Statements. The Earnings Press Release is also available on our website at <https://www.ubagroup.com/investor-relations/>. This analysis is dated March 4, 2022. Unless otherwise indicated, all amounts are expressed in Nigerian Naira, and have been primarily derived from the Bank's Consolidated Financial Statements, prepared in accordance with the International Financial Reporting Standards ("IFRS"). The accounting policies used in the preparation of these consolidated financial statements are consistent with those used in the Bank's Audited 2020 Financial Statements. Additional information relating to the Bank is available on the Bank's website <http://www.ubagroup.com>.

**LAGOS, NIGERIA** – March 4, 2022 – United Bank for Africa Plc ("UBA", the "Bank" or the "Group"), (Bloomberg: UBA: NL; Reuters: UBA.LG) has announced its audited 2021 financial result, with pre-tax profit hitting an all-time-high of N153 billion, up by 20.3% from the prior year. Gross earnings grew 7% year-on-year (YoY) to ₦660.2 billion, total assets grew 11% to ₦8.5 trillion. The Bank has proposed a final dividend of 80 kobo for every 50 kobo ordinary share, bringing the total dividend for the year ended December 31, 2021 to ₦1:00.

**Highlights:**

**Income Statement**

- Gross Earnings: N660.2 billion, compared to N616.8 billion in 2020FY (7% YoY growth).
- Operating Income: N443 billion, a 10% YoY increase compared to N403 billion in 2020FY.
- Operating Expenses of N279.0 billion, compared to N249.8 billion in 2020FY (11.7% YoY growth).
- Profit Before Tax: N153.1 billion, compared to N127.3 billion in 2020FY (20.3% YoY growth).
- Profit After Tax: N119.0 billion, an 8.7% YoY growth, compared to N109.2 billion in 2020FY.
- Cost-to-Income Ratio: 63.0%; compared to 62.0% in 2020FY.
- Return on Average Equity (RoAE): 15.6%; compared to 16.6%; in 2020FY.

**Balance Sheet**

- Total Assets: N8.5 trillion, compared to N7.7 trillion, as at 2020FY (11% YoY growth).
- Net Loans: N2.8 trillion; representing a 7.7% YoY growth in the loan book.
- Customer Deposits: N6.4 trillion, compared to N5.7 trillion as at 2020FY; representing 12.2% YoY growth.
- Shareholders' Funds: N804.8 billion, up 11.9% YoY compared to 2020FY.

**Commenting on the result, Kennedy Uzoka, the GMD/CEO, said;**

The year 2021 can best be described as a year of global recovery; economies around the world began to witness early-stage recoveries, as supply chains recover from the devastating disruptions suffered in 2020. Consequently, UBA recorded remarkable 7% growth in topline to N660 billion (USD1.56bn), and profit before tax (PBT) of N153.1 billion, up 20.3% from the prior year. Net Loans and advances grew by 7.7% to N2.8 trillion with exposure mostly to resilient economic sectors including oil & gas, agriculture and manufacturing. Deposit from customers grew 12.2%, crossing the N6 trillion mark, to N6.4trillion.

Looking forward, I am particularly excited about our ongoing Enterprise Transformation Program which is designed to enhance the bank's process agility, service delivery and customer experience. We are also making sizeable investments in cutting-edge technology and cyber security, to keep our innovative digital banking offerings above the curve, as we tool and re-tool our human resources to compete and win in rapidly changing and evolving landscape. These will ensure the bank continues to achieve respectable top and bottom-line growth through the medium to long term.

**Also speaking on the performance, the Group CFO, Ugo Nwaghodoh said;**

Once again, the bank has shown resilience, it achieved sizeable growth and strengthened its balance sheet despite the slow pace of economic recovery that characterized the year 2021. Through active and diligent assets and liabilities management, the bank protected its net interest margin and achieved a downward moderation of Cost of funds (CoF) by 70 basis points to 2.2% from 2.9% in prior year.

The group's capital adequacy ratio at 24.9% is well above required regulatory minimum and reflects strong capacity for business growth. The Group's non-performing loan ratio improved further to 3.6% from 4.7% at the end of 2020. This testifies to the quality of UBA's loan portfolio. The bank remains relentless in its resolve to drive down the Cost-to-Income ratio, which stood at 63.0% at the end of the year.

We achieved further strides in growing our business and gaining market share across our pan-African operations, with the region accounting for 63.2% of the Group's profitability, compared to 55.4% in 2020. Loans and advances as well as Deposit in the region were also up 14.5% and 27.3% respectively from a year earlier.

We recognize the changing competitive landscape and are proactively positioning to consistently deliver on our strategic objectives and commitment to shareholders.

<b>United Bank for Africa Plc</b> <b>Consolidated and Separate Statements of Comprehensive Income</b> <b>For the year ended 31 December 2021</b> <i>In millions of Nigerian Naira</i>				
	* Restated			
	Group		Bank	
	2021	2020	2021	2020
Interest income	474,262	427,862	288,564	274,975
Interest income on amortised cost and FVOCI securities	473,909	422,655	288,353	269,918
Interest income on FVTPL securities	353	5,207	211	5,057
Interest expense	(157,551)	(168,395)	(101,649)	(116,748)
<b>Net interest income</b>	<b>316,711</b>	<b>259,467</b>	<b>186,915</b>	<b>158,227</b>
Impairment charge for credit losses on Loans	(9,851)	(22,443)	(9,049)	(14,146)
Net impairment Write back / (charge) on other financial assets	(3,012)	(4,566)	(700)	(7,718)
<b>Net interest income after impairment on financial and non-financial instruments</b>	<b>303,848</b>	<b>232,458</b>	<b>177,166</b>	<b>136,363</b>
Fees and commission income	158,648	126,943	76,636	58,802
Fees and commission expense	(57,746)	(44,335)	(40,410)	(28,660)
<b>Net fee and commission income</b>	<b>100,902</b>	<b>82,608</b>	<b>36,226</b>	<b>30,142</b>
Net trading and foreign exchange income	16,385	54,847	347	40,266
Other operating income	8,996	6,120	15,946	7,433
Employee benefit expenses	(93,244)	(87,545)	(45,985)	(47,178)
Depreciation and amortisation	(22,700)	(20,005)	(15,761)	(15,036)
Other operating expenses	(163,042)	(142,297)	(107,420)	(93,630)
Share of profit of equity-accounted investee	1,928	1,071	-	-
<b>Profit before income tax</b>	<b>153,073</b>	<b>127,257</b>	<b>60,519</b>	<b>58,360</b>
Income tax expense	(34,395)	(18,095)	(1,850)	(1,449)
<b>Profit for the year</b>	<b>118,678</b>	<b>109,162</b>	<b>58,669</b>	<b>56,911</b>
<b>Other comprehensive (loss) / income</b>				
<b>Items that will be reclassified to Profit or loss:</b>				
Exchange differences on translation of foreign operations	1,683	37,926	-	-
<b>Fair value changes on investments in debt securities at fair value through other comprehensive income (FVOCI):</b>				
Net change in fair value during the year	(22,999)	5,102	(22,852)	5,044
Tax relating to net change in fair value during the period	-	-	-	-
Net amount transferred to profit or loss	(1,677)	(10,577)	(1,660)	(10,492)
	<b>(22,992)</b>	<b>32,451</b>	<b>(24,512)</b>	<b>(5,448)</b>
<b>Items that will not be reclassified to Profit or loss:</b>				
Fair value changes on equity investments designated at FVOCI	8,386	10,875	8,314	10,875
	<b>8,386</b>	<b>10,875</b>	<b>8,314</b>	<b>10,875</b>
Other comprehensive (loss) / income for the year, net of tax	<b>(14,607)</b>	<b>43,326</b>	<b>(16,198)</b>	<b>5,427</b>
<b>Total comprehensive income for the year</b>	<b>104,071</b>	<b>152,488</b>	<b>42,471</b>	<b>62,338</b>
<b>Profit for the year attributable to:</b>				
Owners of Parent	115,883	105,909	58,669	56,911
Non-controlling interests	2,795	3,253	-	-
<b>Profit for the year</b>	<b>118,678</b>	<b>109,162</b>	<b>58,669</b>	<b>56,911</b>
<b>Total comprehensive income attributable to:</b>				
Owners of Parent	103,333	143,998	42,471	62,338
Non-controlling interests	738	8,490	-	-
<b>Total comprehensive income for the year</b>	<b>104,071</b>	<b>152,488</b>	<b>42,471</b>	<b>62,338</b>
<b>Earnings per share attributable to owners of the parent</b>				
<b>Basic and diluted earnings per share (Naira)</b>	<b>3.39</b>	<b>3.10</b>	<b>1.72</b>	<b>1.66</b>

The accompanying notes to the financial statements are an integral part of these consolidated and separate financial statements.

**United Bank for Africa Plc**  
**Consolidated and Separate Statements of Financial Position**  
**As at 31 December 2021**

	Group		Bank	
	31 Dec. 21	* Restated 31 Dec. 20	31 Dec. 21	31 Dec. 20
<i>In millions of Nigerian Naira</i>				
<b>ASSETS</b>				
Cash and bank balances	1,818,784	1,874,618	1,446,906	1,436,822
Financial assets at fair value through profit or loss	13,096	214,400	7,984	171,058
Derivative assets	33,340	53,148	33,340	53,148
Loans and advances to banks	153,897	77,419	120,124	65,058
Loans and advances to customers	2,680,667	2,554,975	1,848,102	1,812,536
Investment securities:				
- At fair value through other comprehensive income	993,791	1,421,527	840,249	1,233,684
- At amortised cost	2,341,839	1,159,264	806,217	71,479
Other assets	149,154	110,829	88,649	96,524
Investment in equity-accounted investee	8,945	4,504	2,715	2,715
Investment in subsidiaries	-	-	103,275	103,275
Property and equipment	178,117	153,191	141,581	123,435
Intangible assets	30,450	28,900	18,063	16,237
Deferred tax assets	43,329	40,602	21,862	21,862
	8,445,409	7,693,377	5,479,067	5,207,833
Non-Current Assets Held for Sale	95,909	-	95,909	-
<b>TOTAL ASSETS</b>	<b>8,541,318</b>	<b>7,693,377</b>	<b>5,574,976</b>	<b>5,207,833</b>
<b>LIABILITIES</b>				
Deposits from banks	654,211	418,157	483,110	121,815
Deposits from customers	6,369,189	5,676,011	4,004,306	3,824,143
Derivative liabilities	98	508	98	508
Other liabilities	216,209	157,826	127,338	93,669
Current income tax payable	21,415	9,982	2,751	1,478
Borrowings	455,772	694,355	455,772	688,280
Deferred tax liability	19,617	16,992	-	-
<b>TOTAL LIABILITIES</b>	<b>7,736,511</b>	<b>6,973,831</b>	<b>5,073,375</b>	<b>4,729,893</b>
<b>EQUITY</b>				
Share capital	17,100	17,100	17,100	17,100
Share premium	98,715	98,715	98,715	98,715
Retained earnings	335,843	251,642	124,536	95,480
Other reserves	324,516	324,194	261,250	266,645
<b>EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT</b>	<b>776,174</b>	<b>691,651</b>	<b>501,601</b>	<b>477,940</b>
Non-controlling interests	28,633	27,895	-	-
<b>TOTAL EQUITY</b>	<b>804,807</b>	<b>719,546</b>	<b>501,601</b>	<b>477,940</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>8,541,318</b>	<b>7,693,377</b>	<b>5,574,976</b>	<b>5,207,833</b>

## Presentation of 2021 Full Year Results – Conference Call Invitation

UBA Plc's audited 2021 full year results conference call is scheduled for Thursday, March 10, 2022 at 3:00pm Lagos time (2:00pm London / 09:00am New York / 4:00pm Johannesburg).

To participate in the call, kindly click [here](#) to register.

CONFERENCE CALL DETAILS					
Conference Name	UBA Plc Audited 2021 Full Year Results Presentation				
Chairperson's Name	Kennedy Uzoka - Group Managing Director/CEO				
Additional Speaker	Ugo Nwaghodoh - Group Chief Financial Officer				
In attendance	<ul style="list-style-type: none"> <li>• Oliver Alawuba (DMD)</li> <li>• Uche Ike (ED, Risk Management, Governance &amp; Compliance)</li> <li>• Chiugo Ndubisi (ED, Treasury &amp; International Banking)</li> <li>• Bola Atta (Group Head, Corporate Communications)</li> <li>• Hassan Olatunji (Group Executive Office)</li> </ul>				
Call Date	Thursday, March 10, 2022				
Call Time	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%; border-right: 1px solid black; padding: 5px;">Lagos 3:00pm</td> <td style="width: 25%; border-right: 1px solid black; padding: 5px;">London 2:00pm</td> <td style="width: 25%; border-right: 1px solid black; padding: 5px;">New York 9:00am</td> <td style="width: 25%; padding: 5px;">Johannesburg 4:00pm</td> </tr> </table>	Lagos 3:00pm	London 2:00pm	New York 9:00am	Johannesburg 4:00pm
Lagos 3:00pm	London 2:00pm	New York 9:00am	Johannesburg 4:00pm		
Duration (hh:mm)	02:00				
Platform	Online				

- Click [here](#) to download the Audited 2021 Full Year Results

### For further information please contact:

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## **Editor's comment**

United Bank for Africa Plc is a leading Pan-African financial institution, offering banking services to more than twenty-five (25) million customers, across 1,000 business offices and customer touch points in 20 African countries. With presence in New York, London and Paris, UBA is connecting people and businesses across Africa through retail, commercial and corporate banking, innovative cross-border payments and remittances, trade finance and ancillary banking services.

## **Caution regarding forward-looking statements**

From time to time, the Bank makes written and/or oral forward-looking statements in press releases and other communications. In addition, representatives of the Bank may make forward-looking statements to analysts, investors, the media and others. All such statements are intended to be forward looking statements. Forward looking statements include, but are not limited to, statements regarding the Bank's objectives and priorities for 2021 and beyond as well as strategies to achieve them, and the Bank's anticipated financial performance. Forward looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "may" and "could".

By their very nature, these statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially considering the uncertainty related to the financial, economic and regulatory environments, such risks and uncertainties – many of which are beyond the Bank's control and the effects of which are difficult to predict – may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause such differences include: credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational, reputational, insurance, strategic, regulatory, legal, environmental, and other risks. All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent uncertainty of forward looking statements, when making decisions with respect to the Bank and we caution readers not to place undue reliance on the Bank's forward-looking statements.

Any forward-looking statements contained in this press release represent the views of management, only as of the date hereof and are presented for assisting the Bank's investors and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation